

KENNETT & LINDSELL LTD. Est. 1877

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Consultants and specialists in the design and manufacture of garment stands for all aspects of clothing production

UNITED KINGDOM PRICE LIST

JANUARY, 2018
Replaces price list for February, 2016

MODELS WITH FIXED SHOULDERS

	Price Per model
TORSO RANGES: BSA /BSD /BSL /BSN /CBS /E / DW /HD /DK /D /MD /LCFA/ GB / GY / GK / GF / WED / WEDII	
Garment stand with fixed shoulders supplied without a base	£ 525.00
Garment stand with fixed shoulders supplied with a Flat base	£ 625.00
Garment stand with fixed shoulders supplied with a Standard base with locking wheels	£ 625.00
Garment stand with fixed shoulders supplied with a Pedal base with locking wheels	£ 675.00

TORSO RANGES: AM / DD3 / PH / NJ / MG / GM / G14 / IN HOUSE & All Concept types / OSII / OSIII /Maternity

Garment stand with fixed shoulders supplied without a base	£ 660.00
Garment stand with fixed shoulders supplied with a Flat base	£ 760.00
Garment stand with fixed shoulders supplied with a Standard base with locking wheels	£ 760.00
Garment stand with fixed shoulders supplied with a Pedal base with locking wheels	£ 810.00

TROUSER / PANTS RANGES P / BSP / T / DP3 / Concepts and Scans

Garment stand supplied without a base	£ 945.00
Garment stand supplied with a Standard base with locking wheels	£1,070.00
Garment stand supplied with a Pedal base with locking wheels	£1,195.00

FULL-LENGTH STANDS

Garment stand with fixed shoulders supplied without a base	£1,575.00
Garment stand supplied with fixed shoulders with a Standard base with locking wheels	£1,700.00
Garment stand supplied with fixed shoulders with a Pedal base with locking wheels	£1,825.00

CHILDREN'S MODELS (Excluding Full-length types)

Garment stand with fixed shoulders supplied without a base	£ 525.00
Garment stand with fixed shoulders supplied with a Flat base	£ 625.00
Garment stand with fixed shoulders supplied with a Standard base with locking wheels	£ 625.00
Garment stand with fixed shoulders supplied with a Heavy weight Pedal base	£ 675.00

CHILDREN'S FULL-LENGTH FORMS, all types

Garment stand supplied without a base	£ 945.00
Garment stand supplied with a Medium weight Castor base	£1,070.00
Garment stand supplied with a Heavy weight Pedal base	£1,195.00

Collapsible shoulders are not supplied to Children's ranges except upon specific request – Fitting charge is £240.00 per unit.

	<u>Price</u> <u>Per model</u>
BRA TOPS (Table Top)	£ 480.00
PANTY FORMS (Table Top)	£ 480.00
MINI MODELS – All variants	
Garment stand supplied without a base	£ 210.00
Garment stand supplied with a turned wood base	£ 265.00

MODELS WITH COLLAPSIBLE SHOULDERS

	<u>Price</u> <u>Per model</u>
TORSO RANGES: BSA/ BSD/ BSL/ BSN/ CBS/ E/ DW/ HD/ DK/ D/ MD/ LCFA / GB / GY / GK / GF / WED / WEDII	
Garment stand with collapsible shoulders supplied without a base	£ 710.00
Garment stand with collapsible shoulders supplied with a Flat base	£ 810.00
Garment stand with collapsible shoulders supplied with a Standard base with locking wheels	£ 810.00
Garment stand with collapsible shoulders supplied with a Pedal base with locking wheels	£ 860.00
TORSO RANGES: AM / DD3 / PH / NJ / MG / GM / G14 / IN HOUSE & All Concept types / OSII / OSIII /Maternity	
Garment stand with collapsible shoulder supplied without a base	£ 845.00
Garment stand with collapsible shoulders supplied with a Flat base	£ 945.00
Garment stand with collapsible shoulders supplied with a Standard base with locking wheels	£ 945.00
Garment stand with collapsible shoulders supplied with a Pedal base with locking wheels	£ 995.00

FULL-LENGTH STANDS

Garment stand with collapsible shoulders supplied without a base	£1,760.00
Garment stand supplied with collapsible shoulders with a Standard base with locking wheels	£1,885.00
Garment stand supplied with collapsible shoulders with a Pedal base with locking wheels	£2,010.00

DETACHABLE ARMS

Arms are not available for all ranges for practical fitting reasons. Please check prior to ordering.

Price per arm	£ 115.00
Price for a pair of arms	£ 210.00
Stump extensions, if not include with a specific range	£ 60.00

Delivery costs and V.A.T. to be added at the prevailing rate

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ADDITIONAL CHARGES

Packing & Delivery

We charge for both the packing & delivery of our products at cost price within the UK.

While we do receive a reduction on the delivery cost for quantity, which we will pass on, the basic packaging cost remains the same regardless of quantity – special requirements for delivery will be charged at carriers price to us.

Discounts

It is not our policy to over-price our products and then offer discounts. We look at each order upon its' merit and offer a discount if it is possible. Past purchases are not a basis for discounts, nor are orders, which require multiple invoices or delivery addresses to try to qualify for 'volume' discounts.

Every Kennett & Lindsell dummy is hand made in a single and somewhat unique process; thus 'volume' orders, while welcome, do not offer us the saving applicable to mass-produced products.

Educational establishments are offered discounts based upon product choice and specifications in order that they may continue to develop the high level of skills that the garment industry needs.

Special Models – Additional Costs

Prices supplied on request.

ADDITIONAL SERVICES

Reconditioning Service: This is not a recovering service.

The model is returned to its' base shell and put through production as if it was a new model.
The costs are:

Bra tops / Panty forms	£300.00 per model
Torso models	£315.00 per model
Trouser models	£450.00 per model
Full length models	£580.00 per model

To ensure the model is maintained to its original measurements, we recommend that models be reconditioned after 5-7 years depending on usage and on where the model is kept, as the layer of foam will deteriorate over time.

Note: **It is not possible to upgrade or modify a product by way of this service.**
Quantity Discounts, if any, are not available on this service.

Part-Exchange Service:

- We offer a maximum of 25 per cent of the current new product price as an allowance against new product of a like type or specification.
- We exclude bases from this offer.
- We will not consider more than one exchange item per purchased item.
- We will not cover the cost of return to our factory to Romford.
- We require the returned item to be with us prior to the dispatch of the new product.

(Note: This service is not available to sales via our agents)

Export Services:

- We export in excess of 50 per cent of our products and have good deals with many international airlines and shippers.
- We will sell on the following basis:
 - Ex-works packed.
 - F.O.B. (Free on Board)
 - C.I.P. & C.I.F.and will add these charges to our invoice.

- We will not supply
 - Free Domicile (Except by Special arrangement)
 - Routed Orders other than upon an Ex-Works packed basis.

This is because we have not control of the costs following dispatch and are being asked, in effect, to sign a blank cheque. In such cases we will 'send charges forward' to the final customer who will have to pay prior to obtaining the goods.

PAYMENT TERMS

We require payment, except for approved accounts prior to dispatch of goods ordered. However, we do not bank cheques or debit credit cards until the product has passed our final quality control checks.

In the case of special or non-standard products we may require a non-refundable deposit of 25 per cent to be paid and cleared prior to the start of manufacture.

All export orders require payment prior to the goods leaving the U.K.

ORDER TERMS

We prefer Orders to be in writing, but will accept telephone orders for standard products with an official order number etc. We will not accept orders for non-standard products in any other form than in writing (Letter/Order/Fax/E-Mail).

It is our normal practice to confirm all orders within 5 days, if we do not confirm please contact us to ensure we have received your order.